



AIR UNDERWRITING

A healthy appetite for business

Professional Indemnity Insurance

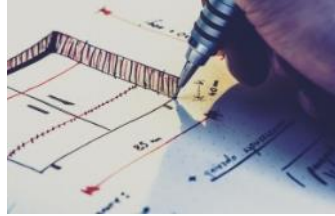
A guide for your broker team.

Professional Indemnity Insurance

Whether your client is a local accountant, architect, large software developer or a specialist telecommunications consultancy, we have the knowledge, ability and expertise to come up with the PI policy they need, working with you to ensure that we understand and meet their requirements. If your client needs it, we can also offer Public & Products Liability and Employers Liability under the same policy. In fact our IT, Media and Specialist Consultants products are specifically designed to combine Public & Products Liability with the PI cover, because we know that these exposures are often interwoven.

We're happy to underwrite both the traditional professions and the vast majority of companies or individuals who have to carry E&O cover, providing A rated cover on all PI risks. We can also provide PI for overseas domiciled subsidiaries as well as US work and risks domiciled in the north and south of Ireland. However, please note that we don't cover solicitors, insurance and/or mortgage brokers or IFAs.

Listed right are the main professions we underwrite. If you don't see a particular profession listed then please ask us – our underwriting contacts are provided on the back page.



Accountants

Audit Work
Book-keeping
Directorships
General Accountancy and Compliance Taxation
Insolvency, Liquidation and Receivership
Management Consultancy
Mergers and Acquisitions
Payroll

Architects & Designers

Alteration (Inc. Housing, Public Sector, Rail & Utilities)
Bathroom and Kitchen Design (no installation)
Exhibition Design
Draughting Services
Feasibility studies
Garden (inc Landscape) Designers
Interior Design (Structural/Non-Structural)
New Buildings (inc. Housing, Public Sector, Rail & Utilities)

Construction Professionals

Clerk of Works (inc design amendments)
Estimators
Project Managers, Planning Supervisors

Design & Construction

Builders (Design only & Design & Construct)
Closed Circuit Television Installation
Conservatory Installation
Ductwork Installation
Garage & Shed Erection
Gas Fitter
Road Surfacing Contractor
Sprinkler Installation (inc Efficacy)

Consulting Engineers

Acoustic
Building Services
Civil
Electrical
Lift Design & Manufacture
Manufacturing
Mechanical & Electrical Building Services
Mechanical (Process control & production line)
Project Co-ordination

Consulting Engineers (Cont'd)

Project Management
Refrigeration
Structural

IT & Telecoms

Application Service Provider
Business Process Outsource Consultancy
Cabling (internal/External)
CCTV Installation, Maintenance & Repair
Database Management, Migration & Removal
Data Protection Consultant
Data Storage and processing
Domain Name Registration
Hardware Design, Manufacture & Assembly
Hardware installation, Maintenance & Repair
Hardware Leasing/Rental
Hardware Sales & Distribution
Internet Services Providers (resale only)
IT Consultancy
IT Facilities Management
IT Outsourcing
IT Management (inc Interim) Consultancy
IT Project Management
IT Recruitment (inc Vicarious Liability)
IT Security Consultancy
IT Training
Network Design
Network & Systems Support
Payment Service Providers
Search Engine Optimisation
Server Hosting
Software Consultancy
Software Development & Customisation
Software Installation
Software Maintenance & Support
Systems Integration
Software Testing
Telecoms Airtime resale
Telecoms Consultancy
Telecoms Hardware Installation, Maintenance & Repair
Video Conferencing
Website Design & Maintenance
Website Hosting

Manufacturers & Suppliers (inc design)

Manufacturers' and Suppliers' PI is aimed at businesses providing design, advice and consultancy; or who are involved in the design, specification and formulation of any product where their clients are increasingly expecting them to carry PI cover.

Marketing & Advertising

Advertising Agency
Brand Consultancy and Design
Communication Consultancy
Conference & Exhibition organiser
Copywriting
Graphic Design (inc. Print Services)
Illustrators
Marketing Consultancy
Media Space booking (inc TV & Radio)
Public Relations Consultancy
Sales Promotion Agency
Telesales and Telemarketing

Surveyors & Valuers

RICS Surveyors
Building Surveyors
Commercial Valuations (exc. Lending)
Damp & Rot Surveyors
Dilapidations
Estate & letting Agents
Land Agency
Planning Consultancy
Quantity Surveying
Rating Consultancy

Miscellaneous Consultants

Agricultural Consultant (inc Safety)
Air Conditioning Consultant
Animal & Wildlife Consultant
Automation Consultant
Brewing Consultant
Compliance Consultant
Cost Consultant
Debt Management Consultant
Disaster Recovery & Risk Management Consultant
Drainage Consultant
Economic Forecasting Consultant
Education Consultant
Emigration/Immigration Consultant
Energy Conservation Consultant
Environmental Consultant
Export/Import Consultant
Fire Safety Consultant
Fisheries Consultant
Food Safety and Hygiene Consultant
Forestry Consultant
Health & Safety Consultant
Horticulture Consultant
Hotel & Catering Consultant
Human Resources (Personnel) Consultant
Image Consultant
Insulation Consultant

Miscellaneous Consultants (Cont'd)

Leisure Consultant
Licensing Consultant
Logistics Consultant
Management & Business (inc Interim Consultant)
Medical Scientific Consultant
Occupational Health Consultant
Pest Control Consultant
Pharmaceutical Consultant
Procurement Consultant
Quality Assurance Consultant
Recruitment & Employment Consultant
Science & Research Consultant
Security Consultant
Textile Consultant & Designers
Traffic Consultant
Training Consultant
Transport Consultant
Vibration Consultant

Other Professions

Actuaries
Arbitrator
Archivist
Aromatherapy
Archaeologist
Art Critic
Art Dealer/ Valuer
Asbestos Management Surveys
Authors (inc Technical)
Business Transfer Agent
Cartographer
Company Search Agency
Draughtsman
Fashion Design
Hypnotherapists
Legal Costs Drafting
Logistics Consultancy
Loss Adjustors / Assessors
Marriage Guidance Counselling
Mediator
Notaries Public (not Solicitors)
Outsourcing Services
Patent & Trademark Agent
Proof Readers
Residents Associations
Speech Therapists
Sports Promotion Agency
Statisticians
Trade Associations
Translators & Interpreters
Travel Agency (inc Consultancy)
Will Writers

Air Underwriting Contacts

In the first instance all quotes should be sent to mail@airunderwriting.com

If you'd like to get in touch directly with one of our underwriters please contact :

Tim Mann

01270 758098

tmann@airunderwriting.com

Laura Smith

01270 758063

Lsmith@airunderwriting.com

Ruth Marrow

01270 758095

Rmarrow@airunderwriting.com



Air Underwriting is a trading name of R K Henshall & Co Ltd. R K Henshall & Co Ltd are Independent Intermediaries and are authorised and regulated by the Financial Conduct Authority Registration Number – 308865 .

R.K. Henshall ACII Registered No. 1285024 England